

National Veteran Small Business Coalition



“One Cause, One Voice”

Board of Directors and Officers

Eric Dailey, President

Tim Farrell, Vice President

Norris Middleton, Treasurer

William Dunn, Secretary

Heidi Gerding, President Emeritus

Marc Goldschmitt

John St. Ledger

Troy Mizell

Edward Tuorinsky

Scott Denniston, Executive Director

Headquarters

Headquarters
14001-C St. Germain Drive, #652
Centreville, VA 20121

703-282-4140
www.nvsbc.org

September 18, 2018

The National Veteran Small Business Coalition (NVSBC) is the nation’s largest non-profit trade association representing veteran and service disabled veteran owned small businesses in the Federal marketplace as prime and subcontractors. As veterans who use VA services as well as small business owners, we know firsthand the difficulties VA personnel experience in obtaining products necessary to provide services to veterans. Over the past 2 years, NVSBC in conjunction with VA leadership in VHA, Acquisition and Office of Small Business Programs, have worked to develop an easy to use, effective, and efficient electronic ordering platform for micro-purchases. With the recent raising of the micro-purchase threshold from \$3,500 to \$10,000, such a tool is even more necessary.

“GoVets” is the easy to use electronic ordering platform developed with purchase card holders in mind. All service disabled veteran owned small businesses on “GoVets” are verified by VA. All are authorized distributors for the products on “GoVets”. The prices offered on “GoVets” are all encompassing, including shipping. The price you see is the price you pay! “GoVets” can be accessed at www.GoVets.com. Veratics Inc., the verified service disabled veteran owned small business which developed “GoVets” with the NVSBC has a dedicated support team to help you in purchasing from “GoVets”. Our goal is to continue to expand the products as well as number of service disabled veteran owned small business on “GoVets”. We want to become your go to source for all your micro-purchase needs.

Please try “GoVets” and provide us feedback as to your experience and how we can continue to improve “GoVets” to meet your needs. If you need any assistance, please email support@govets.com and our support team is ready and willing to help.

Respectfully;

Scott Denniston, Executive Director

National Veteran Small Business Coalition



In Reply Refer To: 00SB

Date: September 4, 2018

From: Executive Director Small and Veteran Business Programs

Subject: "GoVets" - Increasing Business Opportunities for Veteran-Owned Small Business

To: VA Purchase Card Holders

1. VA's acquisition workforce has received training regarding The Veterans First Contracting Program which gives preference to Service Disabled Veteran-Owned Small Businesses and Veteran-Owned Small Businesses in accordance with 38 U.S.C 8127(d). Although this statutory preference is not applicable to micro-purchases, it is our mission to serve Veterans and we should utilize the purchase card program to support Service Disabled Veteran-Owned Small Businesses when we can fulfill our open-market requirements at fair and reasonable prices. VAAR 813.203(a)(1) states that open market micro-purchases shall be evenly distributed among all verified VOSBs to the maximum extent practicable. Although "GoVets" is not a platform that accounts for all VOSBs/SDVOSBs it is a tool that can assist in quickly identifying SDVOSB that are seeking to do business with the VA. Please note that use of existing Government contracts such as Medical Surgical Prime Vendor have priority over purchasing from open-market sources.
2. NVSBC is a non-profit trade association representing veteran and service disabled veteran owned small businesses in the federal marketplace as prime and subcontractors. NVSBC has developed an electronic ordering platform called "GoVets". "GoVets" is intended to be an easy and efficient platform to perform market research and purchase products under the micro-purchase threshold from verified SDVOSBs. "GoVets" currently has over 50 verified SDVOSBs on the platform with over 53,000 products available. NVSBC has established the "M100" program. The goal is to have a Million products from 100 SDVOSBs on the platform by the end of 2018. Access to "GoVets" is available at www.govets.com. "GoVets" has a dedicated support staff to answer any questions you may have.
3. "GoVets" is one tool to perform market research and purchase products under the micro-purchase threshold from verified SDVOSBs when requirements can be fulfilled at fair and reasonable prices. Please note the list of items and prices that are available on "GoVets" has not been reviewed by the Government and represents commercial information provided SDVOSBs that chose to market through "GoVets". Therefore, purchase card holders must determine if requirements should be purchased from a contract source and determine if the price offered is fair and reasonable.

Thomas J. Leney

Executive Director
Small and Veterans Business Programs
Department of Veterans Affairs

How to use **GoVets**[™]

Presented by NVSBC

For Department of Veterans Affairs Purchasing Agents

1: GO

Open your browser and type www.GoVets.com in the URL line

www.GoVets.com

Wide array of products
Single point of access to SDVOSBs
Many 100% VA-Verified SDVOSBs
Consistent supply sources

2: REGISTER

Click on Register, Buyer, enter your email, enter some basic information, and attest that you are a government employee

Secure Amazon Web container
Runs on VA TRM-Approved Software
Protected by Cloudflare
Managed by security experts
Does not store any Credit Card Info

3: SEARCH

Search on Company Name, Contract Vehicle, Part Numbers, or other key words

Rapidly conduct market research
See special government pricing
Elasticsearch suggests as you type
Email support@govets.com for help
Develop consistent supply sources

4: SELECT

Sort on price and select then select product/vendor that meets your needs

All Vendors are pre-vetted by the VA
Choose vendors with confidence
Vendors are authorized (38 CFR 74.2(b))
Provides info for local authorization
Supports filling out form 2237

5: PURCHASE

Enter PO and checkout using secure, industry standard shopping cart capability

GoVets is secure (PCI DSS Compliant)
Government purchase card accepted
Does not store credit card info
Micro-purchase threshold warnings
Supports PO tracking

6: TRACK

Get status updates and communicate with buyers right on the platform

Communicate with Vendors
Track delivery status
See order summaries and metrics
Submit Reorders

Contact support@govets.com for help
or call 866-321-6321